

# Annual Report

## TAP Leadership



Randy Hountz, PHA  
Director



Dave Snow, MEP Director



Mat Trampski, TAP IT  
Director

## From the TAP Leadership Team

For over three decades, the Purdue University Technical Assistance Program (TAP) has served Indiana companies to advance economic prosperity, health, and quality of life in Indiana and beyond. To accomplish this mission, the organization has worked closely with business, healthcare, manufacturing and government sectors throughout the state. For fiscal year 2016, Purdue TAP served 1,400 employers, helping them remain competitive, retain and create jobs, and invest in Indiana.

In the past year, workforce development has been one area of focus for Purdue TAP. The manufacturing sector, working in conjunction with the Indiana Department of Workforce Development, created a new training program to get more individuals engaged in manufacturing careers. Following widespread adoption by the healthcare industry of electronic health records systems, quality improvement is on the horizon. Hospitals, clinics and practices need assistance to move their operations toward value-based care in response to Medicare reimbursement changes.

A continued strength of the TAP program is assisting companies with the professional development of staff. Over 3,100 employees completed training in a broad range of business, healthcare and industrial offerings.

These programs are making a difference in Indiana. In the past year, manufacturers have reported the creation or retention of 594 jobs, increased or retained sales of \$109.9 million, cost savings of \$23.4 million, and investments of \$19.2 million. The potential for increased revenue and cost savings has paired Purdue with almost 100 Indiana healthcare organizations (a combined 3,500 providers) in a five-state practice transformation network aimed at modernizing the healthcare industry.

The Purdue TAP team of industry experts, faculty, students and staff takes pride in the impact of their work throughout Indiana. We encourage you to explore how this program could transform your business.

Purdue TAP Leadership Team

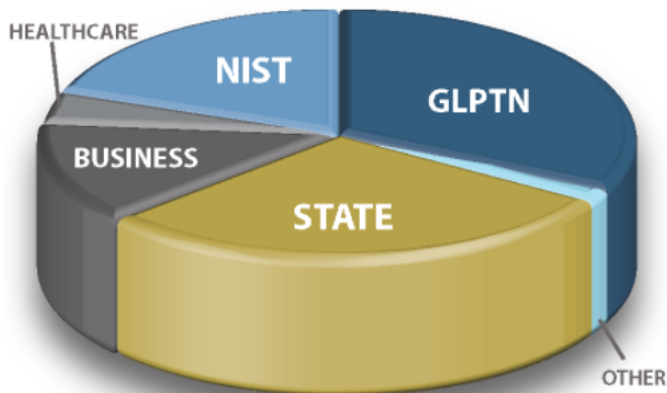
November 2016





## 2015-16 Funding for Business and Healthcare

Total: \$14,265,473 from 180 funding sources  
(No General Funds)



## Funding Legend

### Federal Grant (\$7,610,663)

- National Institute of Standards and Technology (NIST)
- Great Lakes Practice Transformation Network (GLPTN) via CMS
- Other

### State (\$4,202,749)

- Indiana

### Fee for Service (\$2,452,061)

- Business
- Healthcare