Annual Report

TAP Leadership



E. Dan Hirleman, Chief Corporate and Global Partnerships Officer



Randy Hountz PHA Director



Dave Snow MEP Director



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From the TAP Leadership Team

For over three decades, the Purdue University Technical Assistance Program (TAP) has served Indiana companies to advance economic prosperity, health, and quality of life in Indiana and beyond. To accomplish this mission, the organization has worked with a variety of organizations in the healthcare, manufacturing, non-profit, and government sectors throughout the state. For fiscal year 2017, Purdue TAP served more than 1,400 employers to address business issues, continuous improvement, technology adoption, workforce development, and more. Ultimately, these projects help these companies remain competitive, become more efficient, retain and create jobs, and invest in Indiana.

Due to the extent of the workforce issues, Purdue TAP has continued to expand workforce and leadership development offerings. The manufacturing sector, particularly hard hit by the workforce shortages, has helped to ensure the program's success.

As healthcare transitions to value-based care and pay-for-performance agreements with payers, the need for quality and process improvement continue to grow. Hospitals, clinics and practices need assistance to more fully utilize their data to leverage it into systematic process and quality improvement, and in so doing, increase quality and remove waste.

A continued strength of the TAP program is assisting companies with training and development of staff. Over 3,700 employees completed training in a broad range of business, healthcare, and industrial offerings.

These programs are making a difference in Indiana. In the past year, manufacturers that engaged with the TAP program reported the creation or retention of 2,774 jobs, increased or retained sales of \$270.6 million, cost savings of \$72.8 million, and investments of \$42.4 million.

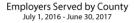
Purdue TAP continues to leverage state and federal funds to help healthcare organizations transform to value-based care, and in the past year worked with 376 healthcare organizations including over 5,000 providers in several multi-state initiatives. And as the security of protected health information becomes ever more important, Purdue TAP continues to serve the healthcare community broadly, completing 111 security risk assessments at over 600 clinic sites throughout the state.

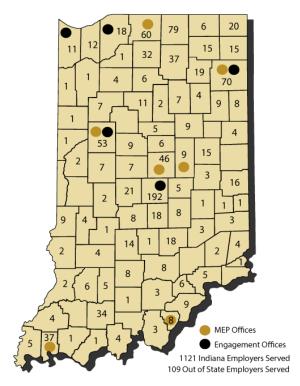
The Purdue TAP team of industry experts, faculty, students and staff takes pride in the impact of their work throughout Indiana. We encourage you to explore how this program could transform your business.

Purdue TAP Leadership Team

October 2017

Advising Business, Industry, & Government





Employers Served

In 2016-17, TAP faculty, graduate students, and staff worked with 1,121 employers and governmental units in 83 counties across Indiana.

Funding

Received \$6,961,985 in funding from 147 sources

Economic Impact Data

July 2016 - June 2017

Increased Sales: \$104.6 million Retained Sales: \$166 million Cost Savings: \$72.8 million Capital Investment: \$42.4 million

Employment

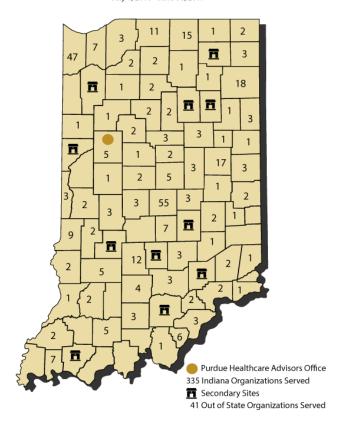
Jobs added/saved: 2,774

Training

Employees trained: 3,629

Advising Healthcare

Healthcare Organizations Served by County July 1, 2016 - June 30, 2017



Providers Served

In 2016-17, Purdue Healthcare Advisors and its staff served 335 healthcare organizations in 80 counties.

Major Projects

- Leading Indiana's Great Lakes
 Practice Transformation Network
 efforts with helping over 3,000
 providers prepare for value-based
 care.
- Helping 150 Medicaid practices with Meaningful Use.
- Completed 11 security risk assessments at over 600 provider's sites.
- Assisting 14 Critical Access
 Hospitals implement value streams and build process improvement capability.
- Assisting 52 Indiana practices with AHRQ-funded research on deployment of heart health evidence.
- Initiated statewide Medicare valuebased care assistance to under resourced providers.

Funding

Received \$6,250,671 in funding from 52 sources

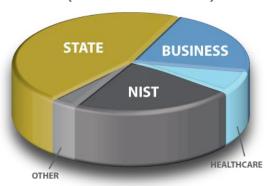
Training

Healthcare workers trained: 482 Physicians assisted: 5,038

Move Indiana Forward

2016-17 Funding for Business and Healthcare

Total: \$12,212,656 from 199 funding sources (No General Funds)



Funding Legend

Federal Grant (\$3,199,558)

- National Institute of Standards and Technology (NIST)
- Other

State (\$5,522,443)

Indiana

Fee for Service (\$3,490,655)

- Business
- Healthcare